APPENDIX – X

, APTECH COMPUTER EDUCATION

Centre Layout

Space required 900-sq.ft carpet area.

- Two class rooms with area of 175sq.ft. Each, having provision to install one Over Head Project/ Screen and one Audio/ Video set. The room should be well lit with tube lights. The room should comfortably accommodate about 12 students.

- One dust free computer lab of 200 sq ft. Area which should accommodate about six machines, and 12 students each.

- One marketing cum counseling rooms/ cabins, with space for visitors to wait approximately 75 sq ft. Area, each.

- A well furnished library with a minimum area of 75 sq ft.

- Staff room with provision to install machines if required with minimum area of 75 sq ft.

- Cabin for manager, minimum area 75 sq ft.

Infrastructure

Barring the classroom, most area in the centre will have fixed furniture and fitting.

Computer hardware can be sourced from a supplier of your choice. Details of the configuration are provided later.

Only legal software is to be used at the centre as per the laid down list.

♦ **Personnel**

A minimum complement of 5 employees is required to commence the centre. They are to be recruited on the rolls of the Business Partner as per the profile laid down. The break- up is as follows.

Faculty	2	2500
Lab Staff	1	1500
Marketing Personal	1	2000
Admin. Cum Librarian	1	1500

The centre is to be managed by the Business partner acting as the **Centre Head**, on a full time basis or by his representative as Centre Manager.

♦ **Financial Terms**

ACE charges an initial **one- time Technical Know-how fee of Rs.2.00 lakhs only.** The know-how provided to the Business Partner is in the form of various business and education manuals and through the initial set of Training Resources for the sources franchised.

For allowing usage of our brand name we charge a **Fixed Royalty (RFF) of Rs. 70,000/- per annum** for Pep business only. For Govt. Business, ITI, School project etc. royalty will be charged @ of 15% for the first and @ 20% for the subsequent years separately Incase RFF is more than Rs. 70,000/- centres will pay an incremental RFF of 10% in addition to RFF accrued last year irrespective of the collections done by them. This will be in addition to the National Media, Regional Media Campaign, Cost of training etc.

♦ **Estimated Investment**

The Estimated investment details are as indicated below:

Head	(in Lakhs)
Start- up	2.00
Fixed RFF (1st Year)	0.70
INTERIORS@ Rs.300 per sq ft x	2.70
900 sq ft	
HARDWARE	1.50
AC	0.25
STABILISER /UPS	0.15
AUDIO_VISUAL EQUIPMENT	0.30
LIBRARY BOOKS	0.25
TOTAL	**8.00**

♦ **Hardware Requirement**

The hardware recommended for conducting the ACE courses is as below:

SERVER*	1
NO.OFF NODES**	5
NO.OF PRINTERS	1
STABILISER	1
A.C.'S	1x1 Ton
TV@	1/Class

The hardware configuration is subject to change.

* WINDOW NT SERVER- PENTIUM-III, 256 MB RAM, 60 GB HDD, 1.44 FDD, COLOUR MONITER WITH CD-ROM DRIVE.

** NODES-PENTIUM-III, 128 MB RAM, 10-20 GB HDD With Color Monitors.

*** One Multimedia Enable Machine For Multimedia Demo.

@ Digital TV which can be used in class room for online demonstrations.

♦ **Software Requirement**

The recommended software required for the conduction of the ACE courses:

FOR SEMESTER I & II

-	MS-OFFICE 2000
-	MS-ACCESS 2000
-	MS- FRONT PAGE 2000
-	Netscape Navigator 4.0 or above
-	Internet Explorer 4.0 or 5.0
-	Visual Basic 6.0
-	Winzip Software

In the event of any changes in the course content semester I & II or any other courses introduced by the Franchise will have to acquire software & hardware at his cost.

The Franchise shall procure, install and use licensed software and hardware as may be required from time to time.