

DECLARATION

I hereby declare that the Ph.D. thesis entitle “**A Study on Impact of Emotional Intelligence on Sales performance in selected Pharmaceutical Companies of Gujarat**”, is my own work conducted under the guidance and supervision of Prof. (Dr.) Jayrajsinh D. Jadeja.

The present work has neither been published nor has any degree been awarded to researcher for this work either by this university or by any other university. I hereby also testify that the present work is not based on the work of any other person. In fact, to the best of the researcher’s knowledge, there has been no publication or work on this topic.

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